

Performance Highlights

The financial year ended 31 March 2017 (FY16/17) saw record profitability achieved, driven by earnings from acquisitions in Australia, the United Kingdom, the United States and Vietnam. In addition, profits were supported by the completion of properties previously under development as well as strong performance of Mapletree's four REITs.

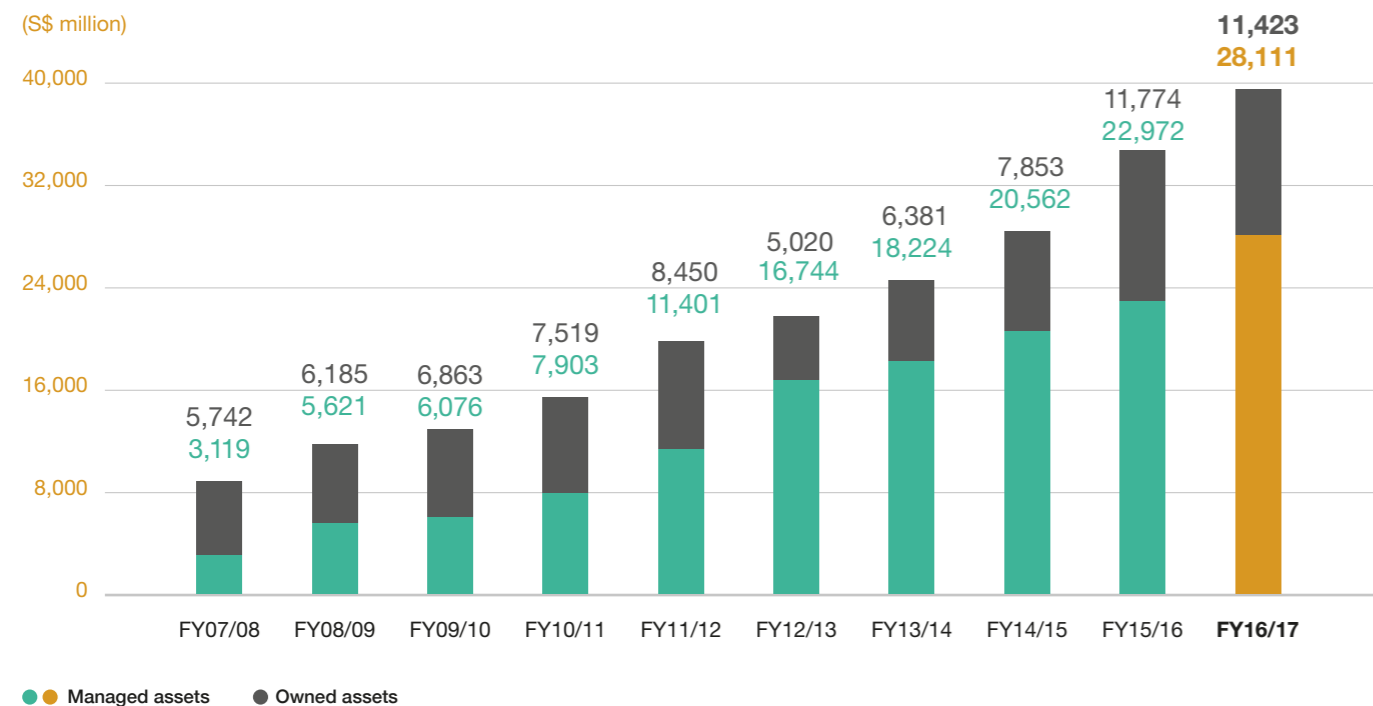
Overall revenue rose to S\$2.3 billion, with profit after tax and minority interests (PATMI¹) hitting a high of S\$1,413.7 million, a 46% increase from S\$965.2 million a year ago.



Total Assets Under Management (AUM) (FY16/17)

S\$ 39.5 billion

AUM



PATMI¹
(FY16/17)

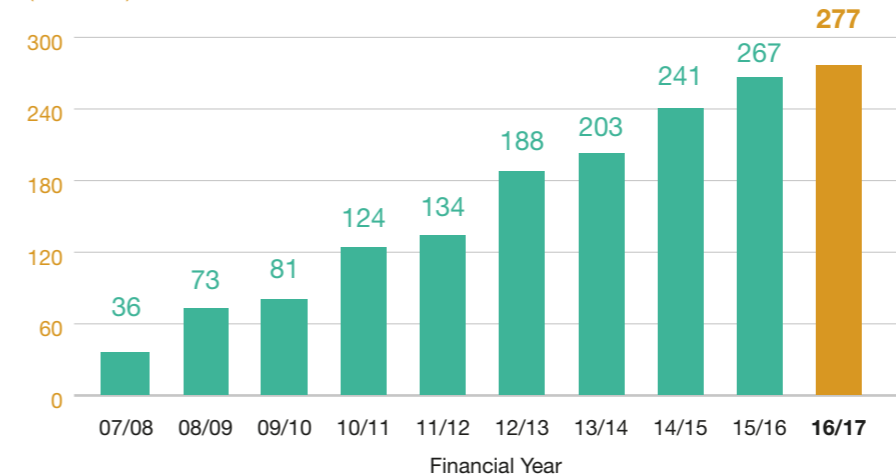
S\$ 1,413.7m

Average Five-Year ROIE⁴
(From FY12/13 – FY16/17)

11.2%

Fee Income²

(S\$ million)

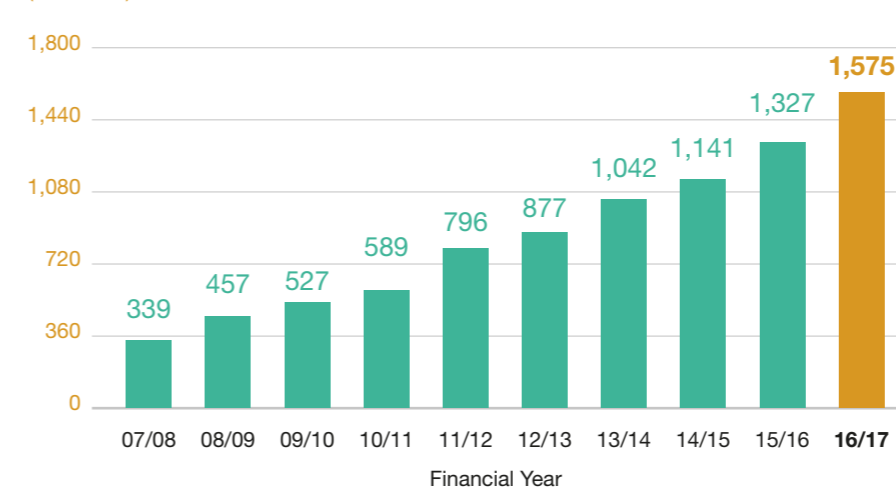


Average 10-Year ROIE⁴
(From FY07/08 – FY16/17)

11.7%

EBIT + SOA³

(S\$ million)



Five-Year NAV CAGR⁵
(From FY12/13 – FY16/17)

11.8%

10-Year NAV CAGR⁶
(From FY07/08 – FY16/17)

13.1%

1 PATMI denotes net profit (after tax and non-controlling interests) attributable to perpetual securities holders and equity holder of the Company.
2 Including REIT management fees.
3 Earnings before interest and tax (EBIT) plus share of operating profit or loss of associated companies and joint ventures (SOA), excluding revaluation, SOA gains or losses relating to disposal, foreign exchange and derivatives gains or losses.
4 ROIE denotes return on invested equity and is computed based on Operational PATMI (less profit attributable to perpetual securities)

over the Group's equity from shareholder adjusted for unrealised revaluation gains or losses and such other non-cash flow and non-operating items including mark-to-market fair value adjustments and negative goodwill.
5 NAV CAGR is adjusted for dividends distributed to shareholder and calculated excluding non-controlling interests and perpetual securities and with NAV as at 31 March 2012 as starting base.
6 NAV CAGR is adjusted for dividends distributed to shareholder and calculated excluding non-controlling interests and perpetual securities and with NAV as at 31 March 2007 as starting base.